

Business Model Innovation The Organizational Dimension

Business Model Innovation Strategy The Business Model Innovation Playbook Business Model Innovation Business Model Innovation Realizing Business Model Innovation The Process of Business Model Innovation Business Model Innovation The Business Model Innovation Process Business Model Innovation Business Model Innovation in the Era of the Internet of Things Business Model Innovation Models of Innovation Business Model Innovation Business Model Innovation Business Model Innovation as a Dynamic Capability Business Model Innovation Strategy Strategic Entrepreneurial Ecosystems and Business Model Innovation Examining Business Model Innovation Through a Case Study of a Firm Technology and Business Model Innovation: Challenges and Opportunities A New Approach for Developing Business Model Innovation Raphael Amit Gennaro Cuofano Allan Afuah Chander Velu Martin Trapp Georg Stampfl S.M. Riad Shams Yariv Taran Nicolai J Foss Jan F. Tesch Nicolai J. Foss Benoit Godin Nicolai J. Foss Daniela Andreini Marc Sniukas Raphael Amit Vanessa Ratten Kevin Michael Pettersen Bahaaeddin Alareeni Michael Lang Business Model Innovation Strategy The Business Model Innovation Playbook Business Model Innovation Business Model Innovation Realizing Business Model Innovation The Process of Business Model Innovation Business Model Innovation The Business Model Innovation Process Business Model Innovation Business Model Innovation in the Era of the Internet of Things Business Model Innovation Models of Innovation Business Model Innovation Business Model Innovation Business Model Innovation as a Dynamic Capability Business Model Innovation Strategy Strategic Entrepreneurial Ecosystems and Business Model Innovation Examining Business Model Innovation Through a Case Study of a Firm Technology and Business Model Innovation: Challenges and Opportunities A New Approach for Developing Business Model Innovation *Raphael Amit Gennaro Cuofano Allan Afuah Chander Velu Martin Trapp Georg Stampfl S.M. Riad Shams Yariv Taran Nicolai J Foss Jan F. Tesch Nicolai J. Foss Benoit Godin Nicolai J. Foss Daniela Andreini Marc Sniukas Raphael Amit Vanessa Ratten Kevin Michael Pettersen Bahaaeddin Alareeni Michael Lang*

the most comprehensive global guide to business model design and innovation for academic and business audiences business model innovation strategy transformational concepts and tools for entrepreneurial leaders is centered on a timely mission critical

strategic issue that both founders of new firms and senior managers of incumbent firms globally need to address as they reimagine their firms in the post covid 19 world the book which draws on over 20 years of the authors collaborative theoretical and rigorous empirical research has a pragmatic orientation and is filled with examples and illustrations from around the world this action oriented book provides leaders with a rigorous and detailed guide to the design and implementation of innovative and scalable business models for their companies faculty and students can use business model innovation strategy as a textbook in undergraduate mba and emba degree courses as well as in executive courses of various designs and lengths the content of the book has been tested in both degree and non degree courses at some of the world s leading business schools and has helped students and firm leaders to develop ground breaking business model innovations this book will help you learn the basics of business model innovation including the latest developments in the field learn how business model innovation presents new and profitable business opportunities in industries that were considered all but immune to attacks from newcomers learn how to determine the viability of your current business model explore new possibilities for value creation by redesigning your firm s business model receive practical step by step guidance on how to introduce business model innovation in your own company become well versed in an important area of business strategy and entrepreneurship authors amit and zott anchored the book on their pioneering research and extensive scholarly and practitioner oriented publications on the design implementation and performance implications of innovative business models they are the most widely cited researchers in the field of business model innovation and they teach at the top ranked wharton school of the university of pennsylvania and the prestigious global business school iese with campuses in barcelona madrid munich new york and são paulo

business model innovation is about increasing the success of an organization with existing products and technologies by crafting a compelling value proposition able to propel a new business model to scale up customers and create a lasting competitive advantage and it all starts by mastering the key customers the importance of business model innovation business model innovation enables you to create competitive moats a multi faceted concept analysts use business models to produce financial analyses academics study business models for the sake of classifying things most people confuse business models for business plans startups confuse business models for monetization strategies business model innovation is an experimentation mindset for entrepreneurs an entrepreneur is not a scientist business model innovation is at the same time a mindset a framework and a set of tools for entrepreneurs myth one the best product wins myth two technology is what gives a competitive advantage myth three business model innovation is just about how you make money what kind of questions do you need to ask with business model innovation

paths toward business model innovation engineer an innovative business model from scratch find an innovative business model along the way use business model innovation as a survival mechanism business model innovation examples netflix business model innovation case study amazon business model innovation case study apple business model innovation case study google business model innovation case study facebook business model innovation case study is business model innovation for anyone key takeaways

rooted in strategic management research business model innovation explores the concepts tools and techniques that enable organizations to gain and or maintain a competitive advantage in the face of technological innovation globalization and an increasingly knowledge intensive economy updated with all new cases this second edition of the must have for those looking to grasp the fundamentals of business model innovation explores the novel ways in which an organization can generate deliver and monetize benefits to customers

what strategic challenges are faced by both start ups and incumbent firms and what opportunities do these challenges create for business model innovation focusing on the underpinning theory and concepts of business models this book identifies new business models capable of creating sustainable competitive advantage and guides readers through their implementation a detailed introduction outlines current research in business model innovation including directions for future research and global business cases are applied throughout to illustrate key issues topics covered include market creation leadership digital technology adoption small and medium sized enterprises start ups sustainability socio economic development and conduct risk also discussed are the principles of the architecting economic systems the role of government in influencing business models design and how organisational structures must adapt in the context of business model innovation

today s profound environmental dynamics render it increasingly difficult for firms to sustain business models with returns above the industry average business model innovation aims to seize a new opportunity by crafting the right new business model it offers firms a path back to high returns and profitable growth however risk aversion and organizational rigidities may immobilize established industry players martin trapp employs an explorative multiple case study covering large european corporations to identify management practices these practices support business unit managers in successfully realizing business model innovation and together establish a deliberate strategic level management approach

georg stampfl explores in detail the nature of business model innovation processes in established companies from the organizational and the individual perspective he outlines when and why the process of business model innovation is started how the process of business model innovation unfolds and what contributes to or inhibits success moreover the author investigates how individuals discover new business models and how innovation teams collaborate in business model innovation projects based on these insights the author provides helpful guidelines on how companies can tackle the business model innovation challenge

there has been growing interest on business models among academics and practitioners in recent years as business model describes how an organization creates distributes and captures value and therefore can be considered the dna of the organization recently factors related to digital transformation the vital role of sustainability and social aspects along with an increasing globalization have pushed towards radical transformations in business models this book aims to further our knowledge on business model innovation in new contexts of analysis and with new perspectives of investigation insights from business model innovation are presented from studies focusing on start ups small businesses and large businesses to provide a bigger picture on new dynamics connected to digital transformation sustainability new global relationships as such the scope is on new ways to create value new components and dynamics such as digitalization and sustainability concerning the key elements of the business model value creation value configuration and value capture and new relationships between actors that may foster business model innovation it represents a valuable resource for practitioners willing to innovate business models academics aiming at finding new research lines and students keen to learn more about business models

business model innovation process preparation organization and management examines a range of critical questions that merit thoughtful interdisciplinary consideration such as why do business models and their innovation in particular matter today how can the process of business model innovation be understood organized and managed adequately under increasingly volatile uncertain complex and ambiguous technological business and geo political conditions what should decision making and risk management look like under these conditions with managers whose rationality is bounded the book offers a detailed account of the relatively unknown process of business model innovation by looking into the intersection of strategic operations and innovation management organizational design decision making and performance management in doing so this book addresses fundamental issues and introduces new ideas and theoretical perspectives in envisioning and thinking about various potential scenarios of business model innovation and understanding how to organize for each of these under different conditions the book provides original arguments

and suggestions for practitioners for that purpose the book also offers many compelling real life examples of business models and their innovation combining theory and practice this book is an essential read for researchers and academics of business model innovation as well as strategic management digital transformation innovation management and organizational change it will also be of direct interest to practitioners and business leaders seeking new perspectives to increase their competitive advantage

business model innovation is an important source of competitive advantage and corporate renewal an increasing number of companies have to innovate their business models not just because of competitive forces but also because of the ongoing change from product based to service based business models yet business model innovation also involves organizational change process that challenges existing processes structures and modes of control this volume features thirteen chapters written by authorities on business model innovation the specific angle and the novel feature of this book is to thoroughly examine the organizational dimension of business model innovation drawing on organizational theory and empirical observation the contributors specifically highlight organizational design aspects of business model innovation focusing on how reward systems power distributions routines and standard operating procedures the allocation of authority and other aspects of organizational structure and control should be designed to support the business model the firm chooses also discussed is how existing organizational structures capabilities beliefs cultures and so on influence the firm's ability to flexibly change to new business models

this book outlines an integrative framework for business model innovation in the paradigm of the internet of things it elaborates several tools and methodologies for the quantitative qualitative analytical and effectual evaluation and analyzes their applicability and efficiency for several phases of the business model innovation process as such it provides guidance to managers decision makers and entrepreneurs on how to systematically employ the business model concept with the aim of achieving sustainable competitive advantages for researchers the book introduces cases and examples for successful business model innovation and presents an integrated approach to the methods and tools applied

we draw on the complementarity literature in economics and management research to dimensionalize business models innovations specifically such innovation can be dimensionalized in terms of the depth and the breadth of the changes to the company's business model that they imply in turn different business model innovations are associated with different management challenges and require different leadership interventions to become successful

benoit godin is a professor at the institut national de la recherche scientifique montreal models abound in science technology and society sts studies and in science technology and innovation sti studies they are continually being invented with one author developing many versions of the same model over time at the same time models are regularly criticized such is the case with the most influential model in sts sti the linear model of innovation in this book benoit godin examines the emergence and diffusion of the three most important conceptual models of innovation from the early twentieth century to the late 1980s stage models linear models and holistic models godin first traces the history of the models of innovation constructed during this period considering why these particular models came into being and what use was made of them he then rethinks and debunks the historical narratives of models developed by theorists of innovation godin documents a greater diversity of thinkers and schools than in the conventional account tracing a genealogy of models beginning with anthropologists industrialists and practitioners in the first half of the twentieth century to their later formalization in sts sti godin suggests that a model is a conceptualization which could be narrative or a set of conceptualizations or a paradigmatic perspective often in pictorial form and reduced discursively to a simplified representation of reality why are so many things called models godin claims that model has a rhetorical function first a model is a symbol of scientificity second a model travels easily among scholars and policy makers calling a conceptualization or narrative or perspective a model facilitates its propagation

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this book presents a systematic literature review of 156 published papers on business model innovation bmi the aim is to identify

and integrate the different theoretical perspectives analytical levels and empirical contexts in order to deepen understanding of this complex phenomenon the authors conduct an inductive thematic analysis based on an informal ontological classification that identifies 56 key themes within each theme discussion focuses on thematic patterns potential inconsistencies and debates and future directions and opportunities for research the book makes a number of significant contributions to the field first it offers a deeper understanding of the evolution of research on bmi through an ontological map that identifies the key thematic areas in the literature second a multilevel model is developed that clarifies the concept of bmi by identifying its drivers contingencies and outcomes third the authors identify clear and specific directions for further research and offer suggestions on research design creating an informative road map for the future the book will be of value both to scholars and researchers and to practitioners

this study adopts a dynamic capabilities perspective to explore the activities and processes through which business model innovations arise in established organisations new and innovative business models are fundamental to the commercialisation of the latest technologies performance and competitive advantage as well as value creation for customers the focal company and its ecosystem yet our current understanding of how established companies design and implement new business models is limited by a lack of empirical research based on a review of relevant literature business model innovation is presented and explored as a dynamic capability the book subsequently uses proven methodologies to gather and analyse data from five case studies in the manufacturing financial services media consulting and healthcare industries the framework developed here offers a novel understanding of how business model innovations come about in established organisations a practice it dubs crafting business models in statu nascendi

the most comprehensive global guide to business model design and innovation for academic and business audiences business model innovation strategy transformational concepts and tools for entrepreneurial leaders is centered on a timely mission critical strategic issue that both founders of new firms and senior managers of incumbent firms globally need to address as they reimagine their firms in the post covid 19 world the book which draws on over 20 years of the authors collaborative theoretical and rigorous empirical research has a pragmatic orientation and is filled with examples and illustrations from around the world this action oriented book provides leaders with a rigorous and detailed guide to the design and implementation of innovative and scalable business models for their companies faculty and students can use business model innovation strategy as a textbook in undergraduate mba and emba degree courses as well as in executive courses of various designs and lengths the content of the

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strategic entrepreneurial ecosystems and business model innovation is the first collection to focus both on entrepreneurial ecosystems and business model innovation thereby taking a novel and new approach to entrepreneurship and strategic management

a business model can provide a clear framework for how a company delivers value to its customers the better the business model is understood the greater the ability for the company to understand how to improve its business to continually deliver greater value to its customers through the process of business model innovation companies can transform their success by delivering customer value in an entirely different way as such understanding business model innovation is considered critical for transformational and sustained growth of a company business model innovation however is a fairly new concept and understanding how it actually occurs in practice is rare this project offers a unique first hand insight i.e. autoethnography into the process of how business model innovation occurs in a firm tesera systems inc over a long period of time 7 years and continues to evolve this project shows that the actual experience of tesera relates very well to the theories and concepts of business model innovation i.e. framework drivers needs of business model innovation typology ontologies and benefits i.e. improvements in agility resource velocity cost structures in addition this project offers learning perspectives from this business model innovation experience i.e. crisis as opportunity value gained from understanding implicit business model innovation the importance of a constructionist ontology business model

innovation to guide business processes externally and internally as such this project helps to provide value to both the theoretical and conceptual perspectives regarding business model innovation as well as those who in business are looking to better understand business model innovation from a practical experience to provide their firms the opportunity for transformational change and sustained success p ii

this book proceedings addresses a crucial gap in understanding the impact of technology on business model innovation bmi it emphasizes the need for further research to explore the intricate relationship between technology and bmi focusing on opportunities and challenges by delving into how technology influences emerging business model innovations and enhances operational efficiency the publication aims to advance knowledge inviting diverse research methods it sheds light on various ideas within the technology and bmi realm tailored for students scholars professionals and policymakers this book contributes to the evolving field of bmi and technology

research paper postgraduate from the year 2019 in the subject business economics company formation business plans grade 10 mendel university business and economics language english abstract business model innovation has received increasing interest within science and managerial practice over the last years accordingly scientists have developed various approaches on business model innovation however it has been recognized that established companies face particular challenges successfully innovating their business model current academic research considers the company's established dominant logic to be the main barrier hindering the innovation process in contrast to that none of current theories on business model innovation covers the overcoming of the dominant logic in their approaches the research gap leads to the question how does a new approach for business model innovation look like which support today's companies in their current and future challenges to answer this question chapter 1 highlights the need for action based on that chapter 2 deals with the theory of business model innovation and dominant logic chapter 4 highlights the research gap reflecting on the role of dominant logic within business model innovation chapter 5 aims at developing the according strategy which acknowledges and effectively addresses the innovation barrier of the dominant logic finally the last chapter summarizes the findings how the new academic approaches on business model innovation is characterized and discuss the validation of the new theory

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